

Greetings from '37 Cellars

What a year it has been for the little winery on the hill.

We've just completed our fifth crush with three inches of snow on the ground and it has been our best year yet. Earlier this year we were able to ink some new contracts with some of the best vineyards in the state. We now have fruit contracts with Pepper Bridge Vineyards and Seven Hills West in the Walla Walla AVA, and with the Sagemoor Farms vineyards, Bacchus and Dionysis. Our 2009 harvest, comprised of Cabernet Sauvignon, Merlot, Petit Verdot and Cabernet Franc, provided us with nine tons of fruit. If all goes well, this should yield around 500 cases of wine in 2011.

On the operations side of the winery, we bought new bins for harvesting grapes, and installed a rotator on the forklift, which has extended the useful life of the winemakers. All of the new equipment we bought last year worked great this year, and we look forward to acquiring more tools to help us create fine wine.

We entered our 2006 Cabernet Sauvignon in our first wine competition, the prestigious "Seattle Wine Awards" and walked away with a 2009 "Grand Award of Excellence, Bronze Award". We think we were the smallest winery in the state to receive an award.

We now have four wines for sale; a Cabernet Sauvignon from Pepper Bridge Vineyard, a hearty Merlot from Red Mountain, Trio, a wonderful Bordeaux style blend, and a Chardonnay from the Columbia Valley. Our case output this year was 200 cases, a significant increase over last year.

Our website is www.37cellars.com, take a look to see what we are up to. You can find a link to our weather station, located on the deck of the winery, and find out what's up in Leavenworth at any time. Additionally, there are links to several very nice articles folks have written on our winery, and a video interview. The photos from the 2009 crush are up now.

Pricing remains \$36.00 per bottle for the Red wines, \$16.00 per bottle for the Chardonnay, with a 10% case discount, and for this fall and winter only, a 15% discount for a second or third case purchase of a similarly priced wine.

We are open for wine tastings by appointment. Come taste our view.

Thanks,

Chuck and Frank

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